

# **agility at scale – a meeting of mindsets**

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# part I

a tale of two mindsets

# the digital product mindset vs the industrial mindset



Martha Lane Fox

higher uncertainty,  
need for learning

results measured  
by customer impact

organised by product,  
rewards generalists

***maximise discovery***  
*through experimentation*

low uncertainty,  
well understood

results measured  
by output

organised by function,  
rewards specialists

***minimise variance***  
*through strict controls*



Isambard Kingdom Brunel

# digital product mindset introduces new habits

- 1 Don't slow down delivery
  - automate all along the value stream
  - "shift left" on testing, infosec, compliance
- 2 Decisions when they're needed, at the right level
  - know that we don't know, defer decisions
  - leadership defines boundaries, team makes decisions
- 3 Do it with the right people
  - "you build it, you run it" - teams support their own apps
- 4 Go see for yourself
  - specialists embedded in the team
- 5 Only do it if it adds value
  - team members interact directly with customers
  - delivery, discovery, kaizen
- 6 Trust and verify
  - "hire smart people and get out of their way"

# industrial habits clash with digital product mindset

- 1 Don't slow down delivery
  - release coordination: CAB as gatekeeper
  - formal integration and test stages
- 2 Decisions when they're needed, at the right level
  - up-front technical and visual design, work breakdown
  - priorities and design mandated from above
- 3 Do it with the right people
  - separation of *make* and *operate* functions
- 4 Go see for yourself
  - specialist development happens outside of the team
- 5 Only do it if it adds value
  - separation of business and delivery teams
  - following the process "because that is what we do"
- 6 Trust and verify
  - introduce more process when things go wrong

# agility at scale requires both mindsets

product teams *build and run*  
their own products

tech ops teams build and  
run *runtime-as-a-product*

empower teams to  
*adapt to local conditions*

*harvest and amplify*  
components for reuse

teams track and report  
on their own *progress*

leadership defines  
*overall expectations*

autonomy with alignment



Martha Lane Fox



Isambard Kingdom Brunel

# part 2

autonomy with alignment

**alignment** (n): in line with or in agreement with others

alignment of

**direction**

**strategy**

- through product strategy

**practice**

- through connecting people

**focus**

**execution**

- through cascaded OKRs



# autonomy (n): independent of other organisms or parts

autonomy requires

- an objective
- constraints
- accountability

demand side

- capability
- resources
- authority

supply side

# autonomy liquidity

each element is an **asset**

- objective, constraints, accountability, capability, resources, authority

each asset has **liquidity**

- how easy is it to obtain or change?

use liquidity to guide **strategy**

- remember, liquidity changes with time!

is it easy to obtain?

- go and get some!

is it harder to obtain?

- try to “borrow” some

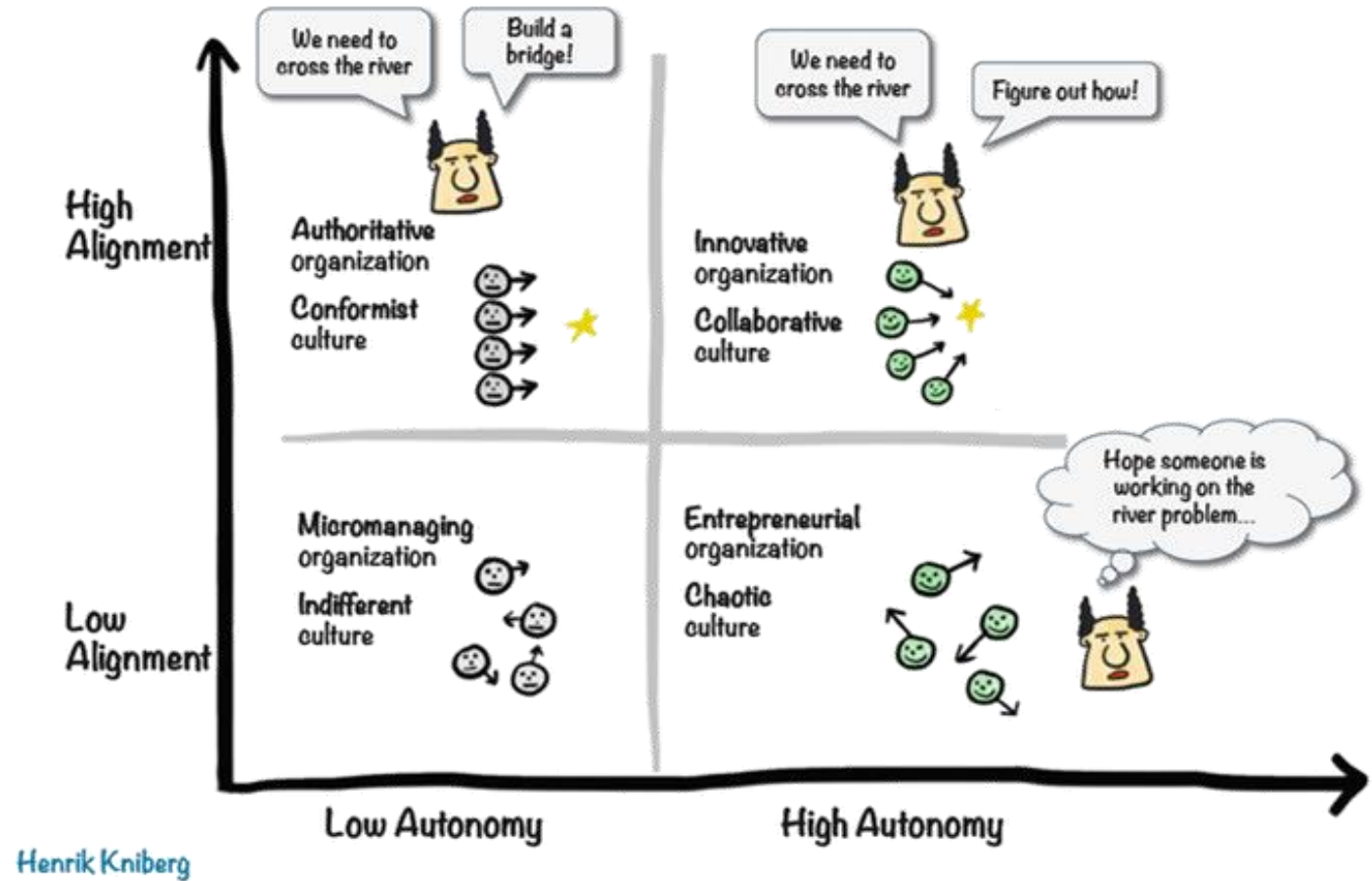
is it impossible to obtain (for now)?

- find another way (for now)

# we need both **autonomy** and **alignment**

**alignment** without autonomy  
is **autocracy**

**autonomy** without alignment  
is **anarchy**



# getting started

## 1. how **aligned** is your organisation?

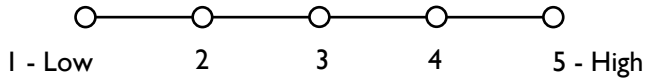
- do you know its **purpose**?
- do you have **OKRs** cascading down and rolling up?
- how can teams **more effectively share** methods, tools, and experience?

## 2. how **autonomous** is your team, or the teams in your organisation?

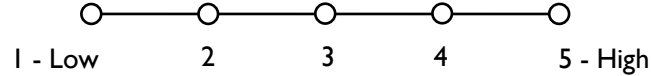
- assess yourself against **each element** of autonomy

## assess your alignment

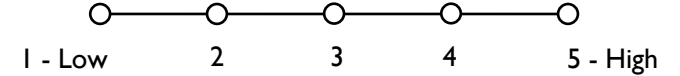
direction



practice

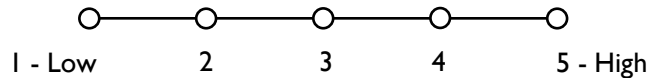


focus

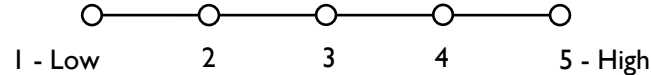


## assess your autonomy

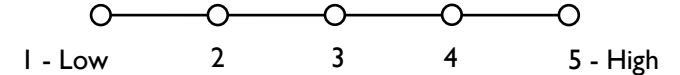
an objective



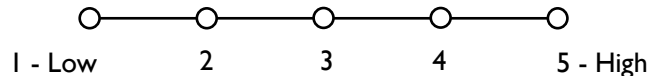
constraints



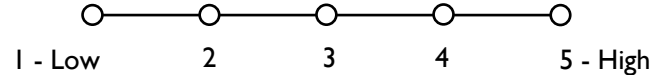
accountability



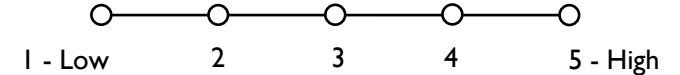
capability



resources



authority



which of these is your **biggest impediment**? how can you address this?

# agility at scale – a meeting of mindsets

you don't “scale agile”; you *can't* scale agile

you *can* **enable agility at scale**, through **autonomy** with **alignment**

- this requires both **industrial** and **digital product** thinking

**alignment** comes through **direction, practice, focus**

**autonomy** comes through **managing liquidity**

# thank you, any questions?

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